

Oetiker is a successful, privately held Swiss group of global enterprises, which supply solutions for mechanical connecting solutions. Our high-quality products are sold all over world, mainly in the burgeoning automotive market, but also in other segments such as home appliances and medical technology. Steadily expanding with currently over 1800 employees in sites based around world, the Oetiker Group has ranked as one of the frontrunners in the industry for over 75 years.



To support our systems for maintaining and optimizing the technology behind our global product management knowledge base, we are offering at our site in (Tianjin, China) for the winter/summer semester (2017):

Sales Engineer-base in Taiwan

Your responsibilities

Key tasks:

- Strategic Responsibilities
- Acquisition and development of customers
- Pricing and operational margin development of regional accounts
- Operational Responsibilities
- Negotiations with pricing
- Execution of the different application
- Development of key accounts
- Understands markets strategy
- Proactive market research
- Monthly reporting
- Use CRM system

Your profile

Skills required:

- Bachelor Degree or above, major in mechanical or engineering is preferable.
- Have 5 years plus sales experience in related industry.
- Good knowledge of MS Excel and Power Point
- Fluent English required
- Analytical and structured way of working
- Proactive, thinking out of box
- Excellent communication skill
- Willing to build up and could afford business travelling
- Have license and good at driving

Our renowned company offers the opportunity for independent and flexible personalities to work in a global team with challenging and varied range of tasks.

Have we caught your interest?

We look forward to receiving a detailed application from you.

Oetiker China

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